

November 2013
Tokyo Kyodo Accounting Office

Overseas Expansion Support Services for Small and Medium-sized Enterprises Information on the Alliance with Minato International Group LPC

Tokyo Kyodo Accounting Office (Head Office: Chiyoda-Ku, Tokyo, Japan; Representative Partner: Ryutaro Uchiyama; hereinafter referred to as “TKAO”) is pleased to announce that it has entered into a business alliance with Minato International Group Legal Professional Corporation (Head Office: Nishi-Ku, Yokohama City, Japan; Representative Attorney: Hyun Koonsun; hereinafter referred to as “Minato International Group”). The alliance, in the form of a co-contribution of capital and cooperation in respect of business operations, has the objective of supporting small and medium-sized Japanese enterprises (hereinafter referred to as SMEs) as they expand overseas and particularly throughout Asia. The new alliance is well positioned to take advantage of the increasing number of firms seeking expansion opportunities across Asia.

1. Details of the Alliance

TKAO has recently taken an equity and management stake in EntreHub with the aim of providing clients with practical, comprehensive and locally based services. EntreHub, operated by Minato International Group, is engaged in the serviced offices business across Asia (initially starting in Singapore and Bangkok). EntreHub offers SME’s a convenient and well-equipped work environment with the unique benefit of having direct access to experts in legal, accounting and taxation matters, particularly, those who are familiar with the needs of SME’s seeking to expand in the region.

2. Objectives / Expectations of TKAO

- 1) With Minato International Group’s reputation as a full-service law firm, this partnership will expand TKAO’s customer base, and will simultaneously provide SME customers with a genuine one-stop service in respect of all taxation, accounting and legal matters that relate to their overseas expansion.
- 2) The partnership also compliments TKAO’s longer term goal of developing a service portfolio that is not limited to taxation, accounting and legal matters; a broader more comprehensive suite of practical services that are locally based and that support SME expansion across the region from two of the larger hubs, Singapore and Bangkok. The new comprehensive service line includes expansion feasibility study, incorporation, visa assistance, local operations and advice.

3. Overview of Entrehub Holdings Pte. Ltd.

Entrehub is a Singapore-registered holding company that was established for the purpose of promoting the overseas expansion of Japanese companies. It operates serviced offices that provide support services to Japanese companies in major Asian cities. The representative attorney of Minato International Group LPC, Mr. Hyun Koonsun, serves as the head of the company with TKAO holding 50% of the shares.

<http://www.entrehubgroup.com/#!home/mainPage>

4. Overview of Minato International Group LPC

Minato International Group LPC is a full-service law firm established by attorney Mr. Hyun Koonsun. Mr Koonsun has worked for a major international law firm and a foreign financial institution. With a total of 25 attorneys, Minato International Group has 8 offices in Japan including Tokyo, Yokohama, Osaka, Kobe, and Fukuoka. It also has an office in Singapore and another in Yangon (as of November 2013). Beyond its breadth and depth in legal services, it also specializes in consulting in areas such as asset management for individual owner enterprises, High-Net-Worth Individuals (HNWIs), inheritance, business succession, and overseas expansion support.

<http://minatokokusai.jp/en/>

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